

Rapid Russia Supplier Risk Assessment



The risks associated with Russia's invasion of Ukraine will be at the front of your mind. You know about your big, or strategic suppliers and you've probably been working on those for a while now. But what about the rest of them?

How do you know that you don't have potential reputational risks or supply chain disruption lying in wait to catch you out?

What do you say to your Chief Executive when asked?

eProfiler Rapid Russia Supplier Risk Assessment

- The Russian war on Ukraine is sending shockwaves throughout the world and widespread sanctions are gathering pace and severity every day.
- Major businesses have pulled out of Russia: Shell, BP, Apple, Microsoft, Ikea – the list is long and getting longer.
- Do you do business with any Russian based or Russian backed businesses?
- With hundreds or even thousands of suppliers, how do you know?
- And importantly, how do you know QUICKLY? Time is of the essence.
- We have produced a rapid assessment profile specifically to allow you to carry out a check on your supply chain, and its potential exposure to Russian and Belarusian interests with very little impact on the day to day operations of your procurements staff.
- You will be able to find out if:
 - any of your suppliers have any ownership, or investors from Russia
 - if they are prepared to show documentary evidence to support this
 - any of your suppliers have business registration in Russia
 - any of your suppliers have banking relationships or significant customers in Russia
 - any of your suppliers buy anything from Russian suppliers themselves
 - any of your suppliers rely on suppliers from Ukraine
 - your suppliers have a policy position on Russia, and are they prepared to share it with you
- Quickly, and easily allowing you to prioritise your time and give assurance to stakeholders

How do we do this for you?



You simply provide an excel file with your supplier details (company name, contact name and email address).



We issue an electronic invitation, on your behalf, to each of your suppliers explaining that they should answer a number of questions for you.



These questions are specially devised to provide a clear assessment of your risk exposure.



Though the profile on its own is not at the level of an onsite supplier audit for example, it is sufficient to indicate risk levels for further investigation and to prioritise any such contacts that may be required.



We will produce an assessment for you within days which will either give you peace of mind, or a prioritised action plan to allow you to support you company policy – rapidly.



Detailed breakdown/consultation
Comprehensive Report & Analysis*

Fees

Basic Report

£95

Unlimited suppliers covered by rapid assessment

Each supplier is assessed on a scale of 0 to 100 against your own specific priorities and ranked by risk from high to low.

Report available within days

Comprehensive Report

£495

Unlimited suppliers covered by rapid assessment

Each supplier is assessed on a scale of 0 to 100 against your own specific priorities and ranked by risk from high to low together with a detailed breakdown by issue for the top 10 risks identified

Report available within days

Comprehensive Report & Analysis

£1,250*

Unlimited suppliers covered by rapid assessment

Each supplier is assessed on a scale of 0 to 100 against your own specific priorities and ranked by risk from high to low together with a detailed breakdown by issue and bespoke investigative research for the top 10 risks identified

Report available within days

FAQs

Our supplier list is confidential, how can we be sure that you won't use it for your own purposes?

We sign a Mutual Non Disclosure Agreement before you send us your supplier details binding us both to strict confidentiality and none disclosure terms.

What happens to our supplier list after you've used it?

All suppliers that are still pending registration are purged automatically after 90 days.

Doesn't it breach GDPR if we were to give you our supplier contact details?

Use of your supplier list for this type of exercise is a legitimate purpose and does not breach GDPR

What if our suppliers don't appreciate that this is a request from us, via eProfiler? Wont that confuse them or make them suspicions?

We have a full explanation on our website detailing who we are, what we are doing, why we are doing it, and our relationship with you. This is linked in the response request email we send to your suppliers. We can also upload a PDF letter from you, that your suppliers can download too. Plus, if you email your suppliers yourselves beforehand with an explanation on what you are aiming to do (we can provide the text for this), this can also help to put everyone's minds at rest.

FAQs

Why bother asking our suppliers a few questions, wont this be just seen as a waste of time because its not as if we are doing a strict audit?

The eProfiler Rapid Supplier Risk Assessment is not an audit, nor is it meant to be. It's a method of carrying out a triage of many suppliers to establish where there may be risks that your procurement staff can then follow up and action, as necessary. This approach saves time and provides assurance to your stakeholders.

Wont a supplier with something to hide, just lie?

The eProfiler questionnaire profiles are devised to make it difficult for a supplier to escape scrutiny without going to extensive efforts, such as fraudulent documents. The process works well for most suppliers and provides a spotlight for those that seek to escape scrutiny. The eProfiler Rapid Supplier Risk Assessment is not mean to be a 'fire and forget' solution and the follow up from procurement, for any areas of concern is where the risks can be properly pursued and dealt with.

About Us

- eProfiler is a dynamic business profiling app allowing corporate buyers to quickly and easily understand their supplier base using bespoke one to one profiles that clearly illustrate direct business matches/mismatches and provide improvement actions that drive improved cost, better value and lower risk.
- Built and maintained by L33 Solutions, and operated by Nano Time; eProfiler originally devised by Andy Brown and with the addition of Paul Smith to the team eProfiler has a foundation of procurement knowledge and insight second to none.

Team Profiles



Lee Austin

eProfler's Chief of Technology

Lee, is Managing Director and owner at L33 and Chief Executive Officer at Fitain. An experienced software developer Lee has developed and launched some of the UK's most innovative web technology and apps including major e learning resources for the NHS.



LinkedIn Profile:

<https://www.linkedin.com/in/mrleeaustin/>



Andy Brown

eProfler's Founder & Director

Andy is former CPO of Sky TV and Chief Executive of YPO. Along the way Andy has established a number of successful procurement services businesses including an international procurement consultancy.



LinkedIn Profile:

<https://www.linkedin.com/in/andybrown/>



Paul Smith

eProfler's Chief of Innovation

Paul is former Deputy Managing Director of YPO, Head of Category Management of Aviva and Head of Procurement for Capita Group. Paul is a thought leader in procurement and procurement technology.



LinkedIn Profile:

<https://www.linkedin.com/in/pdsmith/>

What Now?

- Send us an email to info@eprofiler.net with an excel file containing the company name for each of your suppliers together with a contact name and email address and we will do the rest.
- Let us know whether you would prefer a Basic Report (£95), Comprehensive Report (£495), Comprehensive Report and Analysis (from £1,250) and we'll invoice you accordingly.